



URSOURCE LEVERAGES CARRIER CHOICE

WITH OPTIMIZED SHIPPING TO SAVE \$200,000+
PER YEAR WITH PACEJET

ursource LLC is a unique distribution partner focusing on pick, pack and ship solutions with a primary expertise in the janitorial/sanitary supply market. ursource warehouses nationally recognized products in bulk with next-day shipping to significant population markets such as New York City, Boston, Washington D.C., Baltimore and Pittsburgh. The company ships daily to more than 4,000 locations in the U.S. and Canada.

“Pacejet enabled us to realize very significant cost savings while maintaining excellent customer service. Their cloud platform gives us the flexibility to keep improving our shipping operations.”

Tony Byrne, President, ursource LLC



Challenges

- Ship daily to 4,000 locations across U.S. and Canada
- Mixed parcel and freight/LTL
- Opportunity for regional parcel & zone skipping
- Need NetSuite integrated shipping
- Need for more efficient shipping process

Solution

Pacejet Enterprise Shipping for NetSuite

Results

- Reduced shipping costs by \$200,000 per year
- Use of regional parcel for better choice of services and rates
- Combined LTL/freight with parcel zone skip to optimize end-to-end shipping costs
- Reduced time with ERP integration

The Search for Better Shipping Opportunities

The need to implement an efficient, easy-to-use, integrated shipping process with NetSuite was just the starting point for the team at ursource. Daily volume to more than 4,000 locations, next-day deliveries and unique handling requirements of orders meant new opportunities to leverage regional parcel delivery services in addition to national parcel shipping for better customer service at lower cost. The team also wanted a solution flexible enough to optimize parcel deliveries with freight/LTL shipping to implement techniques such as zone skipping to reduce shipping costs.

More Choice and Better Optimization

ursource deployed Pacejet for its cloud-based technology, NetSuite integration, multi-carrier parcel and freight/LTL shipping with access to regional/national parcel and freight/LTL carrier services. Core features of Pacejet included a shipping workbench for efficient workflow, multi-carrier rate-shopping, automatic label and paperwork printing. Pacejet also enables zone skipping by processing parcel shipments as if shipped from regional parcel hubs with freight/LTL service used to transport parcels to carrier hubs for forwarding to customers.

Better Service at a Lower Cost

ursource experienced significant cost savings of more than \$200,000+ per year in addition to improved warehouse efficiency. The option to activate a regional carrier without disrupting core shipping operations helped the team prove-out and then maximize 20-30% cost savings in parcel deliveries.



Company Snapshot

Company: ursource LLC

Location: Levittown, Pa.

Industry: Distributor of Janitorial and Sanitary Supplies to Various Industries

ERP: NetSuite



Partner Name: Pacejet

Location: Columbus, OH

Pacejet is a cloud shipping platform and carrier network, connecting a real-time network of LTL, Parcel, 3PL carriers directly within NetSuite to deliver a complete, enterprise-class multi-carrier shipping solution. NetSuite users run Pacejet to quote, rate-shop, pack, ship, track, bill, and automate shipping with reduced costs, improved service, and increased efficiency.